

REQUEST FOR STATEMENTS OF QUALIFICATIONS (SOQ)

GUARANTEED ENERGY SAVINGS CONTRACT FOR MUNICIPAL FACILITY SUSTAINABLE IMPROVEMENT AND MANAGEMENT SERVICES

Requests for Information – responses

August 13, 2014

1. Can the City provide PDF versions of A, E, M, S drawings of the Library and Fire Station 34?
A: These will be provided to the Consultant who is awarded the contract
2. What is the service agreement scope of work and costs between the City and Honeywell?
A: Please refer to attachment F
3. Please provide a copy of the Honeywell energy audit that was used to complete the energy upgrades to the City facilities within the last 2 years.
A: Please refer to attachment F
4. Please provide the most recent 2-year utility data for the City facilities.
A: Please refer to Attachment D1 and D2
5. It is our understanding that all but two City facilities were upgraded to energy efficient levels. Which sites does the City want us to focus on within our response submission? The Library and FS 34? Any others? All others?
A: The City would like to focus on City owned facilities around Kimball Park. However, all City owned facilities should be reviewed for energy efficiency.
6. We were told that many of the sites listed in the SOQ are not owned by the City or are leased buildings. Should these non-owned or leased sites be included?
 - a. Stein Farm, Santa Fe Depot, Morgan Square, Paradise Creek Ed. Park, Butterfly Park, Las Palmas Pool/Park/Rec Ctr., New PW Yard, Natl. City Golf Course, Kimball Towers, Boys & Girls Club.A: All the above facilities are owned by the City. However, some of these facilities have been leased to other parties. The City prefers that all sites be reviewed, but Consultants should advise which facilities are to be reviewed.
6. There are no specifics shown in Attachment B regarding the proposed upgrades. Is the responding ESCO expected to provide costs and savings estimates for the items listed in Attachment B?
A: A list of City buildings and parks appears in Attachment A of the SOQ. The ESCO may provide costs and savings estimates for the facilities listed in Attachment A.
7. How many street lights are owned by the City?
A: Approximately 1,200 are owned by SDGE, and 600 are owned by the City.

8. How many street lights were replaced with induction technology?
The inventory is not available, but is scheduled to be completed by the end of October 2014.
9. How many traffic signals does the City have?
A: 73
10. How many traffic signals have been converted to LED?
A: All, except for the yellow lights which will be replaced continuously.
11. The RFP mentions water conservation. Which buildings have been recently retrofitted with low flow or ultra-low flow toilets, sinks, and urinals?
A: No facility has been retrofitted with low flow or ultra-low flow toilets, sinks, or urinals.
12. Is the City interested in removing turf and high water using landscaping to be replaced with Native Landscaping or decorative hardscape?
A: Yes.
13. Has the City installed city wide computer power management software?
A: No
14. Is the city interested in upgrading the ballpark lighting systems with energy efficient fixtures and controls?
A: Yes
15. Has the city installed any renewable energy systems at any of the included sites?
A: No
16. Does the City have its' own diesel, natural gas, or gasoline fuel stations to provide fuel to the City's fleet vehicles?
A: No
17. Does the City purchase its diesel and gasoline from bulk suppliers? If so, what are the costs per gallon for diesel and gasoline?
A: The City has an ARCO account to purchase gasoline and diesel for our fleet. The last invoice shows an average cost per gallon of \$3.90 including a 2% service fee assessed by ARCO. Please refer to ARCO invoice for FY13 and FY14, Attachment E
18. What systems does the City own (i.e. water system, wastewater treatment plants/pumps, etc.)?
A: The City does not own any water facility. Water is supplied to the City by Sweetwater Authority. The City owns and maintains its wastewater system; however, treatment is provided by the City of San Diego facilities. The City does not own any treatment plants.
19. In putting together our response for the SOQ for Guaranteed Savings Contract for Municipal Sustainable Improvement and Management Services, I see that the page count is limited to 50 pages INCLUSIVE of the dividers, front and back cover and resumes. Is it the City of National City's intent to be INCLUSIVE or EXCLUSIVE of these items? As there are 16 sections, the tabs/dividers and covers would take up 18 pages of our response. Additionally, although our

resumes are typically limited to 2 pages each, thus the entirety of the resume package is roughly 40 pages. This would put us 8 pages over the page limitation even before we start to answer any of the questions asked. Can you please clarify the page limitation?

A: The 50 page count is exclusive of front/back covers and dividers. It is inclusive of resumes and all other pages.

20. In the event that the Guaranteed Energy Savings Performance Contract will be a "Fixed Price" contract, does the requirement to discuss these systems still apply? If so, please explain the requirement of compliance with this Federal Regulation for a "cost reimbursement" contract, considering the City has also requested Open Book Pricing?

A: The requirement applies. Please refer to SOQ, item 13 in page 10
"Financial Management and Accounting System

The written SOQ must include a discussion of the firm's financial management and accounting system to ensure compliance with Parts 16.301-3, 18, and 31 of Title 48 of the CFR."

The Consultant is required to include a discussion and this may include any comments you may have.

21. I received the National City SOQ for ESCO PDF today and realize that SOI is due today. I have forwarded this opportunity to my management team and I was wondering if any SOI's will be accepted tomorrow.

A: Expressions of Interest (EOIs) are due to the Office of the City Engineer no later than August 3rd at 5pm. EOIs are **strongly encouraged**, however they are not mandatory.

22. I was curious if you could provide an excel worksheets for the data being demonstrated in the 2-page Energy Report Card for each City Facility as demonstrated in the Energy Road Map document provided.

A: We do not have the Excel files.

23. Can the due date for the SOQ be extended?

A: No.